



# INDEPENDENT CONTRACTORS

REAL ESTATE PROFESSIONALS AND THE TAX MAN

@pacificbayestates



## DEFINITION ACCORDING TO THE IRS

**GENERAL RULE** is that an individual is an independent contractor if the payer has *the right to control or direct only the result of the work and not what will be done and how it will be done*. The earnings of a person who is working as an independent contractor are subject to **Self-Employment Tax**."

# SELF-EMPLOYMENT IRS TAX CENTER

<https://www.irs.gov/businesses/small-businesses-self-employed/self-employed-individuals-tax-center>

## ADDITIONAL RESOURCES

### **10 Must-Know Tax Deductions for Real Estate Professionals**

<http://rismedia.com/2017/03/12/must-know-tax-deductions-real-estate-professionals/#close>

### **QuickBooks Self-Employed**

[https://selfemployed.intuit.com/NAR?utm\\_source=NAR&cid=par\\_NAR\\_US\\_RIS\\_BDarticle2\\_QBSE](https://selfemployed.intuit.com/NAR?utm_source=NAR&cid=par_NAR_US_RIS_BDarticle2_QBSE)